February 7, 2012

Bob Hamilton Senior Associate Secretary Treasury Board of Canada Regulatory Cooperation Council Secretariat 155 Queen Street Ottawa, Ontario K1A 0R5 Canada

Cass R. Sunstein Administrator The Office of Management and Budget 725 17th Street, NW Washington, DC 20503

Gentlemen:

We, the undersigned companies and business associations, applaud the important work you and your staff have achieved in implementing the Regulatory Cooperation Council (RCC) launched by Prime Minister Harper and President Obama last year and the Action Plan announced on December 7, 2011. We represent thousands of companies in both Canada and the United States, indeed, many of which have significant cross-border supply chains and business interests.

The first round of stakeholder meetings in Washington DC on January 30 and 31st demonstrated your strong commitment in advancing an important next step in regulatory cooperation, in particular finding a way to ensure a lasting, forward-thinking, bilateral mechanism. We would like to take this early opportunity to assure you that we and our member companies and partners will be full partners in this endeavor as you implement the twenty-nine initiatives under the Action Plan.

You have asked for stakeholder comments and suggestions by February 7, 2012, a few short days following the Washington meetings. As you will understand, this very short time frame is unlikely to provide you with the substantive comments you are seeking and we urge you to postpone this deadline for another month, e.g. March 9, 2012. In addition and, again, to provide you with our most informed contribution, we urge you to consider further stakeholder meetings every three months.

Those of us who participated in the Washington meetings appreciated the "shared view" approach you have adopted, such as the "conquerability" agreements in the food safety sector and common recognition of permitting and nomenclature in other sectors. In the long run, these will be important contributions to resolving systemic and unnecessary irritants for our businesses.

A number of our members, however, have expressed some concern that many of the initiatives do not seem to have a readily apparent "deliverable" that will facilitate and reduce costs for crossborder trade. We ask that future stakeholder engagements provide a more transparent "road map" on this point and describe how the RCC action plan will contribute to or compliment the important effort under the Beyond the Border Action Plan. Reducing or eliminating regulatory differences, in our view, should translate into a reduced need for double inspections and reduction in paperwork.

In closing, we would paraphrase the observation made in Washington earlier this week – we drink each other's water, eat each other's food and drive each other's automobiles. It is time our regulations reflect that high level of trust. Your leadership on the RCC will bring us closer to that objective.

Sincerely,

Jayson Myers President & CEO Canadian Manufacturers & Exporters

American Association of Exporters & Importers Aerospace Industries Association of Canada AMC - Agricultural Manufacturers of Canada Association of Canadian Distillers BIOTECanada Campbell Soup Company Canadian Consumer Specialty Products Association Canadian Fertilizer Institute Canadian Fluid Power Association **Canadian Foundry Association** Canadian Plastics Industry Association Canadian Steel Producers' Association Canadian Tooling & Machining Association Canadian Transportation Equipment Association Canadian Vehicle Manufacturers Association (CVMA) Cement Association of Canada Chemistry Industry Association of Canada FEDEX Food & Consumer Products of Canada

GE Canada Grocery Manufacturers Association Maple Leaf Foods Metals Service Center Institute Railway Association of Canada Rx&D The Rubber Association of Canada

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